

Competence
and Dedication

Head of Global Sales & Marketing

As a manufacturer of riveting and forming machines for the most demanding requirements, BalTec has achieved a leading position in fastening technology worldwide. The company has seven locations of its own with around 70 employees and 40 sales partners on all continents. The company is characterized by many years of experience, loyalty to its customers and employees as well as top quality and an international market presence.
(www.baltec.com)

The challenge

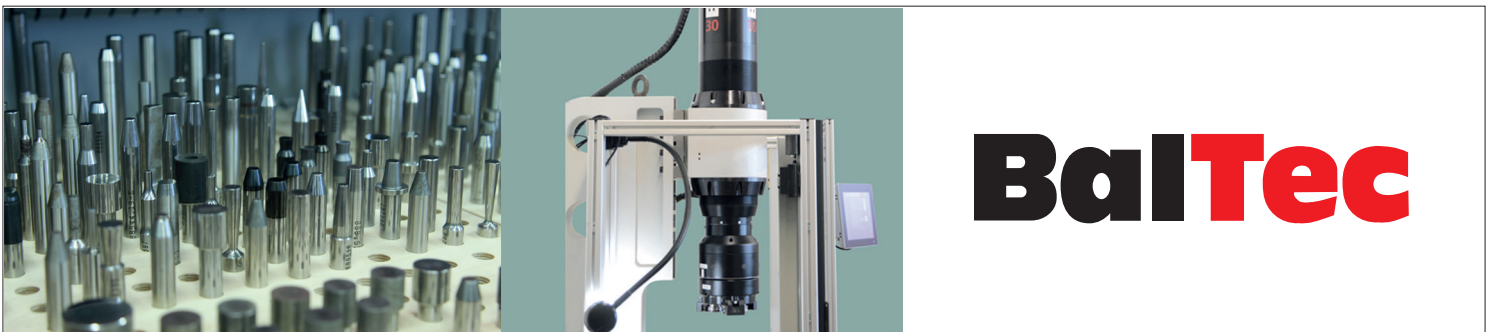
You will be responsible for sales and marketing at the headquarter in Pfäffikon (Zurich) with 10 employees. Together with the branches and the dealer network, you will pursue the existing market potential in a targeted manner and sustainably increase the sales volume. You are prepared to acquire the extremely specific specialist knowledge required to create trust both internally and externally as a competent, reliable partner. With a direct presence, you will support the sales partners on site and ensure the long-term success of the company through a high level of expertise in an intercultural, global environment.

What you bring to the table

Your personality guarantees success in a demanding environment. You are driven by a passion for technology and feel at home in a technical environment. You are a go-getter with assertiveness and enthusiasm for your task. Experience in joining technology, toolmaking or forming technology and in international sales of capital goods form the basis. Training and further education in the technical field is a prerequisite. You are business fluent in German and English.

The prospects

You can expect an extremely interesting challenge with medium and long-term development opportunities in an environment characterized by change. The innovative and owner-managed company cultivates a corporate culture that combines professionalism, generosity and a high level of commitment. Progressive employment conditions compensate you for your commitment. Place of work: Pfäffikon (Zurich) Switzerland.



We look forward to receiving your application. For further information, please contact us at +41 (0)52 203 00 10. Please send your complete documents to bewerbungen@nietlispach.com with the reference number ENR2470.